



CY 2010 KSBDC FACT SHEET

SERVICES Impact

\$38.0 Million in Client Loans

449 Loans Awarded

2,489 Consulting Cases

15,059 Consulting Case Hours

306 New Business Start-Ups

546 Virtual Training Courses

515 Training Seminars

4,868 Seminar Attendees*

36 Sponsors and Partners

ECONOMIC Impact

Jobs created by KSBDC clients:

1,307

Jobs retained by KSBDC clients:

1,715

Increased sales by KSBDC clients:

\$68,884,698

Capital obtained by KSBDC clients:

\$56,279,855

State revenue generated by

KSBDC clients:

\$9,626,010

Federal revenue generated by

KSBDC clients:

\$37,819,967

Sales Growth

KSBDC clients: **25.13%**

Kansas average: **-3.40%**

Job Growth

KSBDC clients: **36.00%**

Kansas average: **-1.46%**

Over the last 9 years, KSBDC services to clients generated an average of \$18.50 in new tax revenues for every \$1.00 invested in the KSBDC program.